The School

The Makerere University (Establishment of Constituent College) Order of 1997 established the Business School in 1997. Since then, the Makerere University Business School (MUBS) has undergone various changes and the Statutory. Instrument No. 21 amended the Statutory Order. The School now is a Public Tertiary Institution affiliated to Makerere University according to the Universities and Tertiary Institutions Act, 2001.

MUBS is at the centre stage of Business and Management Education in Uganda. It is the leading institution in providing education at the diploma, undergraduate and postgraduate levels and the benchmark for other institutions both nationally and regionally. It facilitates professional development, promotes entrepreneurship, and is a leading business management research institution in the country.

School Mission

To enable the future of our students, clients and staff and make them world-class competitors through the provision of ideas, knowledge and skills at the different levels in business and non-business.

ADMISSION REQUIREMENTS

At least a Lower Second Division Honors degree or equivalent qualifications from a recognized university

OR

A good Postgraduate Diploma of Makerere University or its equivalent from a recognized Institution

OR

Possession of appropriate or relevant professional qualifications

Admission Test

Candidates will be required to take and pass a written admission test. Students who sit this test and pass the General Management Admission Test (GMAT) with at least 520 points will be admitted.

Duration:

Two years of eight (8) modules

Tuition fees: Ug. Shs. 4,200,000/=or $2,626 East Africa or $2,626 for others or as advertised

PROGRAMME STRUCTURE

YEAR I

Semester I

Module I
- MGT7101 General Management
- MGT7102 Human Resource Management
- MGT7103 Financial Management

Module II
- MRK7104 Marketing Management
- FIN7105 Business Economics & Environment
- FIN7106 Statistics for Bus. Decision Makers

Semester two

Module III
- FIN8201 Management Accounting
- MGT7315 Business Communication
- MGT7209 Strategic Management

YEAR 2

Semester one

Module V
- FIN7212 Legal Framework of Business
- MGT8102 Organizational Development
- MGT8223 Creativity & Innovation
- MGT8888 Seminar Series

Module VI

(All courses are Core for each Option)

Option A: Accounting & Finance
- FIN8105 Financial Decision Analysis
- FIN8106 Investment Management
- FIN8107 Financial Reporting

Option B: Marketing Mgt Area
- MRK8110 Retail Strategy
- MRK8109 International Marketing
- MRK8111 Consumer Behavior

Option C: Behavioral Science Area
- MGT8115 Industrial Relations
- MGT8116 Industrial Psychology
- MGT8117 Wages & Salary Admin.

Option D: Small Business Mgt Area
- MGT8112 Small Business Management
- MGT8113 Entrepreneurship Development
- FIN8114 Finance for Small Business

Semester two

Module VII
- MGT8204 Regional Cooperation & Opportunity
- MGT8223 Management of Change

Electives

(Any Two for all Options)

Option A: Accounting & Finance
- FIN8125 Financial Markets
- FIN8126 Mgt. of Financial Institutions
FIN8128 International Business Finance
FIN8127 International Accounting

Option B: Marketing Mgt Area
MRK8129 Sales Force Management
MRK8130 Advertising Management
MRK8131 Quantitative Methods in Marketing
MRK8132 Marketing Research
MRK8133 Industrial Marketing

Option C: Behavioral Science Area
MGT8138 Career Management
MGT8139 Leadership & Interpersonal Dynamics
MGT8140 Human Behaviour at work
MGT8141 Advanced Human Resource Mgt

Option D: Small Business Management Area
MGT8134 Advanced Innovation
MGT8135 New Enterprise Mgt
MRK8136 Marketing in Small Business
MGT8137 Production in Small Business

Undergraduate Courses
Bachelors of:
- Commerce
- Travel and Tourism Mgt
- Business Administration
- Catering & Hotel Management
- Office and Information Management
- Leisure & Hospitality Management
- Human Resource management
- Business Computing
- International Business
- Entrepreneurship & Small Business management

Postgraduate Diplomas in
- Business Administration
- Marketing
- Human Resource Management
- Finance and Accounting
- Export and Import Management

Postgraduate Courses
- PhD
- Doctor of Business Administration
- Master in Business Administration
- Master of Science in Marketing
- Master of Science in Accounting & Finance Master of Science in Entrepreneurship
- Master of Science in International Business
- Master of Tourism and Hospitality Management
- Master of Economic Policy Management
- Master of Leadership and Governance
- Weekend Modular MBA

The Small Business Development Centre
The Small Business Development Centre is aimed at promoting entrepreneurship and small business growth. The services provided are business clinics, training, management extension programmes and business information.

Management Development Programmes and Consultancy
The School offers a series of short-term management development programmes to various organizations in the public and private sectors on the basis of demand. It also undertakes consultancy to business organizations and Government departments.

Regular off-the-shelf programmes are;
- Essentials of Management
- Accounting & Finance for non-finance managers
- Effective Customer Service
- Effective Communication Skills
- Competitive Marketing Skills

Tailor Made Programmes
The School offers the following tailor made programmes;
- Strategic Planning
- Languages; French Kiswahili German etc
- Marketing for Financial Institutions
- Human Resource Management
- Performance Appraisal
- Effective Management Skills
- Effective People Skills

For more information on Admission Contact;
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Kampala
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The Faculty of Graduate Studies and Research
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Email: deangrc@mubs.ac.ug